



**World Reach Limited**  
ABN 39010 568 804

31 October 2017

5 / 8 Anzed Court, Mulgrave,  
Victoria, Australia 3170

The Manager  
Market Announcements Platform  
Australian Securities Exchange Limited

T +61 3 8561 4200  
F +61 3 9560 9055  
E: [info@worldreach.com.au](mailto:info@worldreach.com.au)

**Company Report (Appendix 4C)**

Enclosed is the Quarterly Report (Appendix 4C) for the 3 months ended 30 September 2017.

The Company's cash balance at 30 September 2017 was \$1,478,000 in funds with bank overdrafts undrawn. The Company has access to a further cash amount totaling \$3,320,000, inclusive of bank and loan facilities.

During the quarter, the total cash balance increased by a net \$882,000 inclusive of funds from a shareholder placement amounting to a net \$1,893,000.

Operating cash decreased by \$998,000 during the quarter, impacted by fluctuations in trading activities and the timing of customer orders and payments.

Investment activities amounted to a net cash inflow of \$17,000 over the quarter, consisting mainly of substantial capitalized and budgeted new product development work (\$579,000) and the receipt of an Australian Government R&D grant (\$601,000).

Yours faithfully

A handwritten signature in black ink, appearing to read "Michael Capocchi". The signature is fluid and cursive, with a long horizontal stroke at the end.

Michael Capocchi  
Managing Director

## Appendix 4C

### Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

**Name of entity**

World Reach Limited

**ABN**

39 010 568 804

**Quarter ended ("current quarter")**

30 September 2017

<b>Consolidated statement of cash flows</b>	<b>Current quarter \$A'000</b>	<b>Year to date (3 months) \$A'000</b>
<b>1. Cash flows from operating activities</b>		
1.1 Receipts from customers (including deposits)	2272	2267
1.2 Payments for		
(a) research and development		
(b) product manufacturing and operating costs	(2167)	(2167)
(c) advertising and marketing		
(d) leased assets		
(e) staff costs	(1030)	(1030)
(f) administration and corporate costs		
1.3 Dividends received (see note 3)		
1.4 Interest received	4	4
1.5 Interest and other costs of finance paid	(11)	(11)
1.6 Income taxes paid	(12)	(12)
1.7 Government grants and tax incentives		
1.8 Other (provide details if material) - Rent/GST	(54)	(54)
<b>1.9 Net cash from / (used in) operating activities</b>	<b>(998)</b>	<b>(998)</b>
<b>2. Cash flows from investing activities</b>		
2.1 Payments to acquire:		
(a) property, plant and equipment	(5)	(5)
(b) businesses (see item 10)		
(c) investments		

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (3 months) \$A'000
(d) intellectual property		
(e) other non-current assets – product dev. capitalised	(579)	(579)
2.2 Proceeds from disposal of:		
(a) property, plant and equipment		
(b) businesses (see item 10)		
(c) investments		
(d) intellectual property		
(e) other non-current assets		
2.3 Cash flows from loans to other entities		
2.4 Dividends received (see note 3)		
2.5 Other (details if material) – R&D grant	601	601
<b>2.6 Net cash from / (used in) investing activities</b>	<b>17</b>	<b>17</b>

<b>3. Cash flows from financing activities</b>		
3.1 Proceeds from issues of shares - placement	1863	1863
3.2 Proceeds from issue of convertible notes		
3.3 Proceeds from exercise of share options		
3.4 Transaction costs related to issues of shares, convertible notes or options		
3.5 Proceeds from borrowings		
3.6 Repayment of borrowings		
3.7 Transaction costs related to loans and borrowings		
3.8 Dividends paid		
3.9 Other (provide details if material)		
<b>3.10 Net cash from / (used in) financing activities</b>	<b>1863</b>	<b>1863</b>

<b>4. Net increase / (decrease) in cash and cash equivalents for the period</b>		
4.1 Cash and cash equivalents at beginning of quarter/year to date	596	596
4.2 Net cash from / (used in) operating activities (item 1.9 above)	(998)	(998)
4.3 Net cash from / (used in) investing activities (item 2.6 above)	17	17
4.4 Net cash from / (used in) financing activities (item 3.10 above)	1863	1863

<b>Consolidated statement of cash flows</b>		<b>Current quarter \$A'000</b>	<b>Year to date (3 months) \$A'000</b>
4.5	Effect of movement in exchange rates on cash held		
<b>4.6</b>	<b>Cash and cash equivalents at end of quarter</b>	<b>1478</b>	<b>1478</b>

<b>5.</b>	<b>Reconciliation of cash and cash equivalents</b> at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	<b>Current quarter \$A'000</b>	<b>Previous quarter \$A'000</b>
5.1	Bank balances	1478	596
5.2	Call deposits		
5.3	Bank overdrafts	-	-
5.4	Other (provide details)		
<b>5.5</b>	<b>Cash and cash equivalents at end of quarter (should equal item 4.6 above)</b>	<b>1478</b>	<b>596</b>

**6. Payments to directors of the entity and their associates**

<b>Current quarter \$A'000</b>
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6.1 Aggregate amount of payments to these parties included in item 1.2

148
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6.2 Aggregate amount of cash flow from loans to these parties included in item 2.3

6.3 Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2

Non-Executive Directors fees and MD salary
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**7. Payments to related entities of the entity and their associates**

<b>Current quarter \$A'000</b>
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7.1 Aggregate amount of payments to these parties included in item 1.2

623
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7.2 Aggregate amount of cash flow from loans to these parties included in item 2.3

7.3 Include below any explanation necessary to understand the transactions included in items 7.1 and 7.2

Payments for subcontract manufactured products on an arm's length basis
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8. <b>Financing facilities available</b> <i>Add notes as necessary for an understanding of the position</i>	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
8.1 Loan facilities	720	118
8.2 Credit standby arrangements		
8.3 Other (please specify) – Secured term loan	2600	-
8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.		


AUD overdraft \$300,000 and USD overdraft US\$320,000 (=A\$420,000) with National Aust Bank secured by fixed & floating charge. Arrangements, including a priority deed with NAB, were completed on 15 November 2016 for a secured term loan from shareholder SGV1 Holdings Limited of US\$2,000,000 on the terms described in the ASX announcement on 19 October 2016. The term loan can be drawn as required.

9. <b>Estimated cash outflows for next quarter</b>	<b>\$A'000</b>
9.1 Research and development	(511)
9.2 Product manufacturing and operating costs	(2611)
9.3 Advertising and marketing	
9.4 Leased assets	
9.5 Staff costs	(1050)
9.6 Administration and corporate costs	
9.7 Other (provide details if material)	(72)
<b>9.8 Total estimated cash outflows</b>	<b>(4244)</b>

10. <b>Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)</b>	<b>Acquisitions</b>	<b>Disposals</b>
10.1 Name of entity		
10.2 Place of incorporation or registration		
10.3 Consideration for acquisition or disposal		
10.4 Total net assets		
10.5 Nature of business		

**Compliance statement**

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Sign here:   
.....  
(Company secretary)

Date: 31 October 2017

Print name: Dennis Payne

**Notes**

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.