



**World Reach Limited**  
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The Manager  
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### **Beam & MTData Enter Strategic Agreement Targeting Fleet Management Opportunities**

World Reach Limited subsidiary Beam Communications Pty Ltd has today entered into an agreement with Mobile Tracking and Data Pty Ltd "MTData" to target specific satellite based tracking and fleet management opportunities.

MTData is the largest supplier and manufacturer of GPS Tracking and Fleet Management Solutions in Australia with a large customer base across key vertical markets. As an Australian owned company MTData works as an industry partner evolving with customers to provide tools that essentially approve efficiency, this strength in the Australian market has lead to operations in New Zealand, Saudi Arabia and soon the UK MTData.

This strategic partnership is to supply Beam's satellite based tracking terminals, satellite data modems and short burst data airtime services. MTData will have the ability to integrate Beams terminals with their existing range of Next G enabled hardware and tracking solutions.

There are several opportunities that will be commencing trials of a standalone satellite solution along with integrated dual mode solutions using both GSM and satellite technologies. These specific trials will focus on vehicle and personnel tracking via the integration of wireless "Lone Worker" monitoring devices.

The initial terms of the strategic partnership is for a 24 month period.

#### **About World Reach Limited**

World Reach Limited is an Australian publicly listed company, with strategic ownership of companies involved in the design, manufacturing and distribution of equipment, applications and services to the global needs of Information Communication & Technology markets. World Reach Limited is an Australian publicly listed company, owning 100% of Beam Communications Pty Ltd.

More information [www.worldreach.com.au](http://www.worldreach.com.au)

#### **About Mobile Tracking & Data Pty Ltd "MTData"**

MTData is 100% Australian owned and is one of the largest suppliers of GPS Tracking and Fleet Management Solutions in Australia. MTData currently have a large customer base with many of the best brands in each industry segment focused on fleet management, tracking and personnel / Lone Worker applications. With manufacturing facilities in Melbourne Victoria MTData has operations throughout Australia.

#### **About Beam Communications Pty Ltd**

Beam Communications Pty Ltd is a wholly owned subsidiary of World Reach Limited; The Beam Communications subsidiary was established in 2002, making a substantial investment in the development and manufacturing of Remote Satellite Communications solutions for the global telecommunications market.

Beam is one of the leading global manufacturers of satellite communication equipment offering the widest range of Iridium solutions across all market segments.

Beam solutions are deployed into a wide range of vertical markets including Maritime, Transport, Government, Defence, Mining, Construction, Forestry, Emergency Services, Relief Aid, Telemetry and Rural Telephony.

Beam prides itself on its ability to develop broad market applications as well as specific dedicated products and solutions.

More information [www.beamcommunications.com](http://www.beamcommunications.com)

Yours faithfully

A handwritten signature in black ink, appearing to read 'Michael Capocchi', with a stylized flourish at the end.

Michael Capocchi

Managing Director